VEHICLE DEPRECIATION SCHEDULE

2017

The automobile value is the product of the following percent good times the price (new).

Category 1 (Luxury Cars): Current year model	2017 2016 2015 2014 2013 2012 2011 2010 2009	90% 75% 65% 60% 50% 40% 35% 30% 15%	Category 4 (All SUV's): Current year model	2017 85% 2016 70% 2015 65% 2014 60% 2013 55% 2012 50% 2011 45% 2010 35% 2009 20% *
Category 2 (Mid Range Cars): Current year model	2017 2016 2015 2014 2013 2012 2011 2010 2009	85% 70% 60% 55% 50% 40% 35% 30% 15%	Category 5 (All Pick Ups): Current year model	2017 85% 2016 75% 2015 65% 2014 60% 2013 55% 2012 50% 2011 45% 2010 35% 2009 20%
Category 3 (Economy Cars): Current year model	2017 2016 2015 2014 2013 2012 2011 2010 2009	85% 65% 60% 50% 40% 35% 30% 25% 10%	Category 6 (All Vans): Current year model	2017 85% 2016 70% 2015 60% 2014 55% 2013 45% 2012 40% 2011 35% 2010 25% 2009 10%
Category 7 Freightliners Peterbuilt, Fuso,Int'l, etc.: Current year model	2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 *	28% 28% 30% 36% 44% 54% 62% 72% 79% 85% 92% 100%		-

Category 1: High End, Luxury Cars, including (among others);

Acura, Audi, Avalon, BMW, Cadillac, Corvette, Hyundai Genesis, Infiniti, Jaguar, Land Rovers, Lincoln, Lexus Maserati, Mercedes Benz, Porsche, Range Rover, Saab, Toyota (Avalon) All Luxury SUV's

Category 2: Mid Range, Typical Cars, including (among others);

Buick, Chevrolet (majority), Chrysler (majority), Dodge, Ford (majority), Honda, Mazda, Mercury (majority), Mitsubishi (majority), Nissan (majority), Oldsmobile (majority), Pontiac, Saturn, Toyota (majority), Volkswagen, Volvo

Category 3: Low End, Economy Cars, including (among others); Chevrolet (Economy Model), Ford (Escort, Focus, Economy Model) Geo, Hyundai, Kia, Mercury, Mitsubishi (Economy Model) Nissan (Sentra, 200SX, Econmy Car), Oldsmobile, Pontiac Subaru, Suzuki, Smart Car

Category 4: SUV's Category 5: All Pick ups Category 6: All Vans